

P. McCaul Consulting Engineers Case Study

At a glance

P. McCaul Consulting Engineers faced challenges in monitoring EU government tender portals for potential contracts. Having previously missed out on multi-million € contracts due to misfiled jobs on the tender portal, DoozerAI provided a virtual worker, Trevor, transforming their assessment process, ensuring they never again miss a potential tender opportunity.

Key metrics



5K

Jobs Analysed



120

Jobs Identified



€97M

Tenders won



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understand, engage, act!



Consulting Services



www.pmccaul.com



Omagh, N. Ireland

CHALLENGES



P. McCaul Consulting Engineers needed an efficient way to monitor a high volume of EU government tender portals to identify jobs they could bid on. The manual process was:

- Time-consuming: Delayed subsequent processes and reporting.
- Error-prone: High risk of missing potential contracts due to misfiled jobs.
- Resource-intensive: Required substantial human effort.

SOLUTIONS



DoozerAI implemented Trevor, a virtual worker designed to monitor tender portals, understand natural language descriptions, and categorize jobs



Monitor



Understand



Categorize

BENEFITS



1

Timely Identification of Opportunity

- Reduced risk of missing contracts
- Increased bid submissions by 20%

2

Competitive Advantage

- Ability to act swiftly on new opportunities
- Potential bid on contracts missed by competition

3

Cost Efficiency

- Reduced time and effort by human staff
- Freed 10% of staff time for other critical tasks